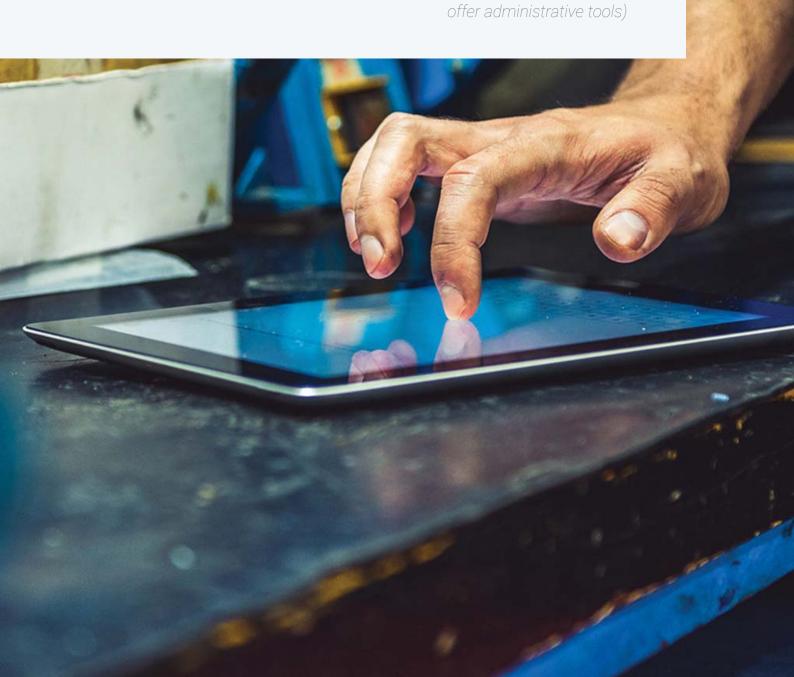
Step up your game and take control of your production!

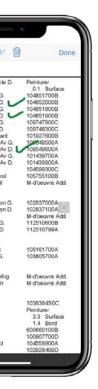
### **Traditional Body Shop Management System**



The difference between Administrative tools and the optimization of your productivity

(for total integration, we also













#### **Our Mission**

Our mission is to reinvent the game for all autobody shop staff, by giving them a digital tool that will increase their productivity by letting them get their information from the right source and in real-time.

#### **Our Vision**

Our vision is to partner with autobody shops, so that they can fully optimize their productivity and thus save time and money.

#### Core objectives in our solution

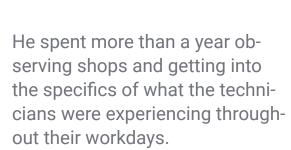
- ✓ Collaboration
- ✓ Performance
- ✓ Efficiency
- ✓ Ease of use
- ✓ Information in real-time





NexeraSys is the first and only fully integrated autobody shop productivity system of its kind, created specifically for your back-end team.

It all happened when CEO Francois Guerard visited his brother-in-law in his autobody shop and saw the technicians were spending large amounts of their time searching for information. Not only this, but both the front-end and back-end were constantly leaving their workstations to communicate with each other.



With a team of software engineers and autobody shop experts, NexeraSys was developed into a set of digital tools designed specifically for the technicians to optimize and master their productivity.

NexeraSys has now become a leader in its approach and a point of reference which the competition is unsuccessfully trying to catch up to.



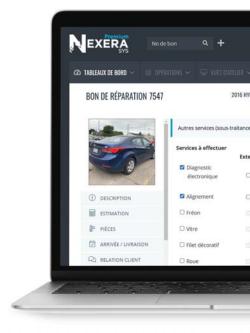
# Is your information flowing from the source?

Traditional management systems are like water tanks that must be manually filled up. Cups and bowls are provided but someone must scoop hard to keep the tank full... while hoping that it does not leak! In these systems, the reporting task is cumbersome and the data is rarely up to date.

NexeraSys is more like a well where the water comes from an underground source. It is automatically filled without ever needing to worry about it. You just have to tap into the well to get fresh water each time. Isn't it the natural water cycle?

NexeraSys indeed changes completely how autobody shops input and collect their information. It offers a digital sleeve that accompanies the technicians every step of their work process, and gets them to fill in the information right as they are working, leaving no chance for miscommunications, any lack of data, or any other hiccup...

Estimates, steps started, steps finished, parts, pictures, invoices, diagnostic reports, signatures, supplements, notes, the complete details, and attachments flow smoothly into the system and are ready to manage in real-time.







# **Key concepts**

It's a demanding job to be a technician, and NexeraSys believes they should be able to use their expertise and skills to do the work they're meant to do. Searching a parts list on the shop floor, looking for an estimator to signal a supplement, or going asking for a client's instructions at the front desk are examples of clear losses of time. Let us help you master your shop activities, reduce costs, and shorten your cycle times. By closing all informational gaps, the whole staff can focus on what's really important.



DIGITALIZE YOUR PAPER SLEEVE



SIMPLIFY COMMUNICATIONS



GET EVERYTHING IN REAL-TIME



RELY ON COMPLETE TRACEABILITY AND VISIBILITY











#### **DIGITALIZE YOUR PAPER SLEEVE**

With just a few clicks, you can create a digital version of your paper sleeve, gathering all the upstream information that is needed to get the job done. This includes repair order number, insurer, number of hours sold, estimate pages, parts list, important dates, etc. Along the way, pictures are added, annotations, work supplements, scans, and so on. It becomes impossible to lose information because it is generated and auto-organized from within the right folder, from the beginning.

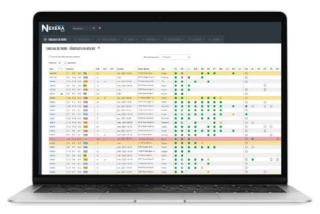


#### SIMPLIFY COMMUNICATIONS

Stop wasting minutes going to the front-end of the shop to check or get information. NexeraSys does this all for you, by providing a software that lets you communicate digitally with everyone in the shop, wherever you may be. Either on your phone, tablet, or computer, all the information you need will be at your fingertips. Shop administrators (and multi-shop owners in particular) can navigate remotely and make decisions much faster, thanks to alerts, notes, and pictures sent from the shop floor.











#### **GET EVERYTHING IN REAL-TIME**

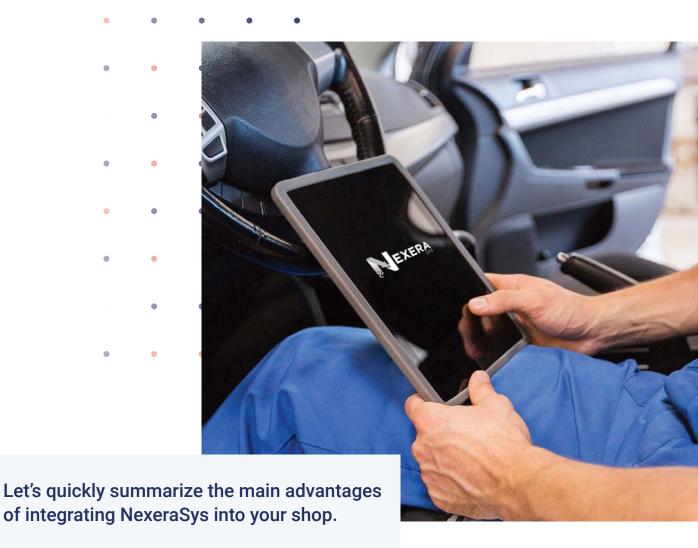
NexeraSys has been designed to work in phase with the shop activities, in real-time, so that everyone in your autobody shop can be aware of updates at the exact moment they happen. On the management side, the dashboards and all specialized views auto-refresh constantly with the works in progress. In the shop, technicians receive their job assignments and priorities right on their tablets. By accessing real-time information, you can guarantee that work schedules are respected and keep costs in check.



#### **RELY ON COMPLETE TRACEABILITY AND VISIBILITY**

The repair order tracks and documents the entire repair process, step by step, for maximum quality control and compliance. Even the remark fields retain their history when notes are edited or deleted by different users. You get the whole picture and have the tools to react if ever something goes wrong. You gain control over your work orders with ease and confidence.





☑ It allows all employees (office and technicians) to stay in their work zones, rather than walking back and forth all day.

✓ It ensures all employees get any information they need in just a few clicks and in less than 5 seconds.

 $\mathbf{\Sigma}$  It enables an increase in the number of billable hours and extra charges.

✓ It is a modern tool that adapts to your business—not the other way around.



## **Management system** VS. **Productivity system**

Reporting

Costing & Invoicing

**Export to accounting** 

**Ordering parts** 

Front-end staff

Office/shopfloor comms

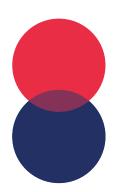
Digitalization of paper sleeve

Quality control & Traceability

Real-time dashboards

**Back-end staff** 





# Management system VS

# **Productivity system**

We know that you already have in your office a specialized management system that is dedicated to administrative processes. NexeraSys on the other hand is a productivity system targeted to increase your autobody technicians' efficiency. With NexeraSys, technicians can ditch the paper sleeve, and instead have access to all information digitally and in real-time. This integration will accelerate their work, ensure quality control and compliance, and enable them to take on more jobs.

The standard version of NexeraSys is a complement to your existing management system and is used as the missing link to connect your front-end and back-end teams. It's a platform where you can centralize information and simplify communications. Whatever traditional management system you currently have, NexeraSys can easily be integrated with it.

We also made sure that each employee had a curated version of the software, that would work best for their role. The technicians don't need the same information as the estimator or the liaison officer, and our software makes sure that it's adapted to everyone's different needs.

During the height of the pandemic, our software engineers at NexeraSys finalized the development of a full-blown management module as well, for those who want to make the total switch. Instead of adopting two different solutions from two different providers, NexeraSys now gives autobody shops the added option of being their sole partner. This Premium upgrade can be done later, whenever you feel ready. Then, instead of gathering and crunching data all day long, you let NexeraSys Premium's analytics empower you for the real decision-making!



## The Story of Marco

Marco Fillion started out as a multi-shop operator, a hard-core user, and trainer of traditional management systems. He was the guy who went into autobody shops to explain and integrate the systems.

Every time someone couldn't find information they would call him, and that happened more than you can imagine. Marco was spending his work time just trying to trace and salvage important data, and this was all seen as totally normal.

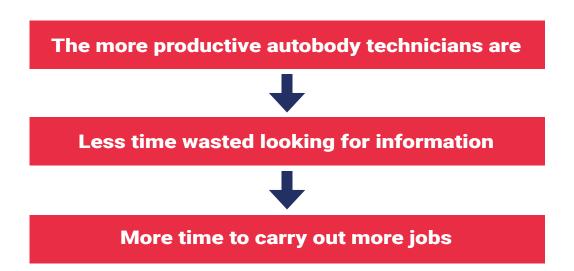
When he was first introduced to NexeraSys, he didn't see much value in it. He thought that shops only needed a management system to organize themselves. After showing him the transformation that the NexeraSys productivity system could bring by making everything easier and simpler, he realized how much this could change the game. After a short time, he became so convinced by the solution that he decided to join the NexeraSys team.



Now he is a valuable asset for the company and helps shops integrate the NexeraSys productivity system because he truly sees the significance it has for their business to thrive.



# You can't put more hours in a day, but you can improve your throughput.



By integrating NexeraSys into your autobody shop, you will find that it is a revenue center, and not a cost. That's right, we really are that confident in our system!

The more productive your autobody technicians are and the less time they waste looking for information, the more jobs they can carry out. Reducing the cycle times means reducing the costs and increasing the profits! And with improved quality control and full traceability, you also ensure all extra charges are actually invoiced.



# Managing lost time is managing costs

The standard NexeraSys edition is very accessible, starting at only \$350 per month (including up to 5 autobody technicians).

Anybody in your shop can have a user account, but the pricing is only based on the number of technicians. No worries, we won't surprise you with any additional costs. Everything is included in the price regardless of the number of pictures or documents you upload or no matter how many times your technicians use NexeraSys. You'll be charged only that one, simple monthly fee.

Run the numbers. NexeraSys makes perfect sense.



## Because it's your business.

NexeraSys could take your autobody shop to the next level of productivity if you're ready for it. We've made the integration process easy, and we're with you every step of the way.

It may seem daunting at first, but like going from a flip phone to a smartphone, you'll start to wonder why you hadn't made the switch before.

We changed the game, now let's improve yours!



"Nexera is not an expense, it's a profit center! Without Nexera, I'm questioning my career as a body shop operator, and I forget to be an MSO!"

- Real Arcand, MSO, 7 Fix Auto shops, South Shore of Montreal

"Everyone has remote access to real-time information and everyone saves time. Nexera is simple, easy... there is nothing comparable."

- Simon Rivest, MSO CarrXpert, Joliette

"With the real-time info, I now have the real control of my shop and I realize that there are many things that escaped me before. I would not go back!"

 Alexandre Kane, MSO ProColor, Montérégie

